

# Julien SALANIÉ

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## Personal

Born January 18, 1977 in Dijon  
Nationality: French  
Married, three children (born in 2010, 2011 & 2017)

## Academic Positions

- since 2018     **Full professor**  
School of Economics, Jean Monnet University (Saint-Étienne) &  
GATE Lyon Saint-Étienne (Research Unit)
- 2013-2018     **Assistant professor**  
School of Economics, Jean Monnet University (Saint-Étienne) &  
GATE Lyon Saint-Étienne (Research Unit)
- 2006-2013     **Assistant professor**  
Department of Economics and Management, Agrocampus Ouest  
(Angers) & GRANEM (Research Unit)
- 2006            **Post-doc fellow**  
Sustainability and Global Change Unit (FNU) and Department of  
Economics, Hamburg University (Germany)

## Education

- |      |                                       |   |
|------|---------------------------------------|---|
| 2016 | Habilitation in economics             | Jean Monnet University (Saint-Étienne)<br><i>Advisor:</i> S. Riou |
| 2006 | Ph.D. in economics                    | Agrocampus Rennes<br><i>Supervisors:</i> Ph. Le Goffe & Y. Surry  |
| 2001 | M.Sc (Marine Resource Eco-<br>nomics) | Agrocampus Rennes & University of<br>Western Brittany             |
| 2000 | M.Sc (Agronomy)                       | ENSAR (Rennes)  |

## Fields of interest

- Agricultural economics
- Environmental and resources economics
- Urban economics

## Publications

- Bourbeillon J., Coisnon T., Rousselière D. and Salanié J. (2021). Characterising the landscape in the analysis of urbanisation factors: Methodology and illustration for the urban area of Angers. *Economie et Statistique / Economics and Statistics*, 528-529, 109–128. doi: 10.24187/ecostat.2021.528d.2062.
- Oueslati W., Salanié, J. and Wu J.J. (2019). Urbanization and agricultural productivity: some lessons from European cities. *Journal of Economic Geography*, 19:225-249.
- Agbo M., Rousselière D. and Salanié J. (2015). Agricultural Marketing Cooperatives with Direct Selling : A Cooperative Non Cooperative Game. *Journal of Economic Behavior & Organization*, 109:56-71.
- Coisnon T., Oueslati W. and Salanié J. (2014). Spatial targeting of agri-environmental policies and urban development. *Ecological Economics*, 101:33-42.
- Coisnon T., Oueslati W. and Salanié J. (2014). Agri-environmental policy and urban development patterns: A general equilibrium analysis. *American Journal of Agricultural Economics*, 96(3):673-689.
- Coisnon T., Oueslati W. and Salanié J. (2014). Urban sprawl occurrence under spatially varying agricultural bid-rent and amenities. *Regional Science and Urban Economics*, 44(1):38-49.
- Leger A., Oueslati W. and Salanié J. (2013). Public tendering and green procurement as potential drivers for sustainable urban development: implications for landscape architecture and other urban design professions. *Landscape and Urban Planning*, 116:13-24.
- Oueslati W. and Salanié J. (2011). Editorial: Landscape Valuation and Planning. *Journal of Environmental Management and Planning*, 54(1):1-6.
- Oueslati W., Madariaga N. and Salanié J. (2008). Évaluation contingente d'aménités paysagères liées à un espace vert urbain. Une application au cas du parc Balzac de la ville d'Angers. *Revue d'Études en Agriculture et Environnement*, 87(2):77-99.

- Choumert J. and Salanié J. (2008). Provision of urban green spaces: some insights from economics. *Landscape Research*, 33(3):1-15.
- Le Goffe P. and Salanié J. (2005). Le droit d'épandage a-t-il un prix ? Mesure sur le marché foncier. *Cahiers d'Économie et Sociologie Rurales*, 77:35-63.
- Le Goffe P. and Salanié J. (2005). Economic failures in French recreational fishing management. *Journal of Environmental Planning and Management*, 48(5):651-664.
- Salanié J., Surry Y. and Le Goffe P. (2004). La pêche au saumon dans le massif armoricain : Etat des lieux et mesure de l'effort de pêche. *Bulletin Français de la Pêche et de la Pisciculture*, 375:35-70.
- Le Goffe P. and Salanié J. (2004). La gestion associative de la pêche en France : une analyse économique à partir de l'exemple des salmonidés. *Bulletin Français de la Pêche et de la Pisciculture*, 375:15-34.
- Salanié J., Le Goffe P. and Surry Y. (2004). Évaluation des bénéfices procurés par le démantèlement de barrages hydroélectriques : le cas de la pêche au saumon sur la Sélune. *Ingénieries EAT*, 39:65-78.

## Book chapters

- Geniaux G. and Salanié J. (2017). Aménités et pression foncière le long du continuum urbain-rural. In: Sols artificialisés et processus d'artificialisation des sols: Déterminants, impacts et leviers d'action, Rapport d'expertise collective INRA – IFSTTAR (Béchet B., Le Bissonnais Y. et Ruas A. (coord.), Paris, Partie 3, Chapitre 1, article 3, pp. 286-295.
- Geniaux G. and Salanié J. (2017). Politique publique et artificialisation en milieu rural. In: Sols artificialisés et processus d'artificialisation des sols: Déterminants, impacts et leviers d'action, Rapport d'expertise collective INRA – IFSTTAR (Béchet B., Le Bissonnais Y. et Ruas A. (coord.), Paris, Partie 3, Chapitre 1, article 4, pp. 296-303.
- Salanié, J. and T. Coisnon (2016). Environmental Zoning and Urban Development: Natural Regional Parks in France, OECD Environment Working Papers, No. 110, OECD Publishing, Paris.
- Athané E., Bourbeillon J., Coisnon T., Guyet T., Marshall A., Nicolas H., Oueslati W., Rousselière D. and Salanié J. (2015). Paysages et étalement urbain : Aspects physiques et culturels à travers l'exemple de l'aire urbaine d'Angers. In: *Biodiversité, paysage et cadre de vie - La démocratie en pratique* (sous la direction de Luginbül Y.), Victoires Editions, Paris, Chapitre 2, article 2, pp. 91-110.

- Oueslati W., Lifran R. and Salanié J. (2015). Landscape, public decisions and intergenerational equity: an economic approach. *In : Landscape and Sustainable Development: The French Perspective* (Luginbuhl Y., Howard P. and Terrasson D. eds.), Ashgate Publishing, UK (english version of Oueslati W., Lifran R. and Salanié J. (2013)).
- Laille P., Provendier D., Colson F. and Salanié J. (2014). *Les bienfaits du végétal en ville : étude des travaux scientifiques et méthode d'analyse*. Plante & Cité, Angers, 31 pages.
- Oueslati W., Lifran R. and Salanié J. (2013). Paysage, décision publique et équité intergénérationnelle : une approche économique. Chapitre 12, pages 189-199, *in : Paysage et développement durable* (Luginbuhl Y. and Terrasson D. eds.), Collection Update Sciences et Technologies, QUAE, Versailles.
- Oueslati W., Salanié J. and Garnier V. (2011). Organisation de la filière paysage en milieu urbain. Chapitre 6, pages 133-145, *in : Analyses économiques du paysage* (Oueslati W. ed.), Collection Update Sciences et Technologies, QUAE, Versailles.
- Choumert J. and Salanié J. (2011). Politiques publiques et espaces verts urbains. Chapitre 8, pages 169-190, *in : Analyses économiques du paysage* (Oueslati W. ed.), Collection Update Sciences et Technologies, QUAE, Versailles.
- Salanié J. and Le Goffe P. (2002). Économie publique et demande de multifonctionnalité. *Cahiers de la Multifonctionnalité*, 1:3-10.

## Activities and service

### Collective duty

- since 2021 Elected member of the Jean Monnet University Academic Council and Research Council  
Member of the habilitation commission of the Research Council  
Member of the Jean Monnet University Library Council  
Elected member of the Administration Council of the School of Economics at Jean Monnet University
- since 2020 Nominated member, substitute, of the National Council of Universities for the economics section (section 5)
- since 2015 Member of the recruiting committee for teaching assistants (economics and management (sections CNU 5 et 6) of Jean Monnet University
- 2018-2020 Membre du IDEX Lyon workforce for the « Management-Actuarial Sciences-Economics » department
- 2018-2021 Creator and head of the Master « Advanced Economics » of the Jean Monnet University in partnership with ENS de Lyon
- 2018-2021 Creator and head of the Bachelor (third year - L3) « Advanced Economics » of the Jean Monnet University in partnership with ENS de Lyon
- 2016-2020 Head of the Master specialization year (M2) « Expertise in Regional Development » (in apprenticeship) in partnership Sciences Po Lyon
- 2016-2019 Member of the Direction Committee at the Departement of Economics and Management (IAE - Jean Monnet University)
- 2012-2013 Elected Member the Teachers' Council at Agrocampus Ouest (Angers)
- 2007-2009 Elected Member the Teachers' Council at the National Institute for Horticulture
- 2007-2009 Member the Library Commission at the National Institute for Horticulture

## Scientific Responsibilities

- since 2021 Deputy-director of [GATE Lyon Saint-Étienne](#) (UMR 5824, joint research unit : CNRS, Lyon 2 University et Jean Monnet University)
- 2023 Scientific committee of the French Association of Environmental and Resource Economists (FAERE) 13th workshop "Cities and the environment"
- 2018-2020 Associate editor of [Review of Agricultural, Food & Environmental Studies](#) edited at Springer
- 2018 In charge of the « research-teaching connection » at GATE research unit
- 2016-2018 Editor in chief of [Review of Agricultural, Food & Environmental Studies](#) edited at Springer
- 2017-2019 Member of the Scientific Committee of the Excellence Laboratory (Labex IMU - Intelligence and Urban Worlds)
- 2016-2020 Elected member of the Laboratory Council of GATE Lyon Saint-Étienne
- 2016 Expertise for the Council of Europe on the links between heritage and local development in Ukraine
- Invited Panelist at the OECD Green Growth & Sustainable Development Forum on urbanization and urban sprawl
- 2015 Expertise for the Council of Europe on the links between heritage and local development in Georgia
- Consultancy for the OECD on the effects of environmental zoning and urban development
- 2013-2018 Member of the Scientific Committee of the Research Workshop in Social Sciences (SFER-INRAE-CIRAD)
- 2012-2016 Member of the Scientific Committee of "Plante & Cité"
- 2011-2014 Coordinator of the research program PAYTAL financed by the Ministry of the Environment (Contract 11-MUTS-PDD-3-CVS-019)
- 2008-2013 Co-chair of the research groupe «Non-market values » of the GRANEM laboratory
- Member the Direction Committee of GRANEM
- 2006-2011 Member the Direction Committee of the European Consortium on Landscape Economics (CEEP)

## Refereeing and expertise

- 2023 Recruitment Committee for a Full Professor in economics at Jean Monnet University (President of the committee)
- 2022 Recruitment Committee for an Assistant Professor and a Junior Professorship (tenure track) in economics at Jean Monnet University (President of the committee)
- 2020 Referee for IDEX research projects at Grenoble Alpes University (Grenoble)
- 2019 Recruitment Committee for an Assistant Professor in economics at Grenoble Alpes University and at Jean Monnet University
- 2018 Expertise for the High Commission for the Evaluation of Higher Education and Research (HCERES)  
Referee for research projects at Region Auvergne-Rhône-Alpes
- 2016 Expertise for the High Commission for the Evaluation of Higher Education and Research (HCERES)
- 2015 Recruitment Committee for an Assistant Professor in economics at Grenoble Alpes University and at Jean Monnet University  
Referee for research projects at Region Aquitaine
- 2014 Recruitment Committee for Researchers in economics (INRAE)  
Referee for the National Research Agency (ANR)
- 2008 Recruitment Committee for an Assistant Professor in economics at Agrocampus Ouest

Conferences steering committees (\*: and scientific committee):

- Job market seminars at GATE (2022, january 17 and 26, Saint-Étienne) \*
- Job market seminars at GATE (2018, february 8 and 9, Saint-Étienne) \*
- 7th Research Workshop in Social Sciences SFER-INRA-CIRAD (2013, december 12 and 13, Angers) \*
- 2nd International Conference on Landscape Economics (2011, Padova, Italy) \*
- Applied Microeconomics Workshop (JMA) 2010 (Angers)
- 1st International Conference on Landscape Economics (2009, Vienna, Austria) \*
- 3ème workshop en économie du paysage (2008, Versailles) \*

**Referee :** *American Journal of Agricultural Economics, Économie et Statistique, Economics Bulletin, Economic Modelling, Journal of Environmental Management, Journal of Environmental Planning and Management, Landscape and Urban Planning, Land Use Policy, Regional Science and Urban Economics, Revue d'Études en Agriculture et Environnement, Regional Studies, Science of the Total Environment, Urban Forestry & Urban Greening.*

Guest editor of the special issue 54(1) of ***Journal of Environmental Planning and Management*** on "landscape valuation and planning" (with Walid Oueslati).

### **Ph.D jurors:**

- Member : Ibrahima Barry (2017, Grenoble Alpes University), Mahmoud Hassan (2018, Agrocampus Ouest), Alain N'Ghauran (2020, Jean Monnet University; President)
- Referee : Camille Regnier (2017, University of Burgundy), Olivier Joalland (2018, Bordeaux University), Giffona Justinia Hanitravelo (2020, Angers University)

**Habilitation jurors:** Yves Schaeffer (2022, Lyon 2 University, referee), Christophe Déprés (2022, Clermont Auvergne University, president)

**Ph.D thesis committees :** Mark Zingbaba (2016, Jean Monnet University), Andrea Aguirre (2016, Jean Monnet University), Alain N'Ghauran (2017, Jean Monnet University), Ruben Fotso (2017, Jean Monnet University), Arouna Kouandou (2018, University of Burgundy), David Lowing (2020, Jean Monnet University), Kévin Techer (2022, Jean Monnet University)

## **Ph.D students**

### **Ongoing:**

- Aliou Olofindjin, Jean Monnet University (started in 2022, co-supervision with A. Verchère)

### **Thèse soutenues :**

- Abdelaziz Ben Abdallah, defended in 2021 at Angers University (co-supervision with W. Oueslati). After the thesis, Abdelaziz Ben Abdallah has been hired as appointed lecturer at Angers University
- Marouene Mbarek, defended in 2016 at Angers University (co-supervision with D. Rousselière). After the thesis, Marouene Mbarek has been hired as a post-doc at INRAE in Clermont-Ferrand.
- Thomas Coisson, defended in 2014 at Angers University (co-supervision with W. Oueslati). After the thesis, Thomas Coisson has been hired as an assistant-professor at Agrocampus Ouest.
- Johanna Choumert, defended in 2009 at Angers University (co-supervision with W. Oueslati). After the thesis, Johanna Choumert has been hired as an assistant-professor at Clermont Auvergne University.



## Grants

- 2014-2017 TRUSTEE "Towards RUrAl Synergies and Trade-offs between Economic development and Ecosystem services" - ANR ERA-NET RURAGI (Project ANR-13-RURA-0001-01) [PI: C. Détang-Dessendre]
- 2016 Post-doc fellowship - Jean Monnet University [Co-PI: S. Riou and J. Salanié]
- 2011-2014 PAYTAL "Landscape and urban sprawl" - Program "Landscape and Sustainable Development 2" - French Ministry of Ecology and Environment (Contract 11-MUTS-PDD-3-CVS-019) [PI: J. Salanié]
- 2012-2013 BENEVEG "Green benefits in cities" - Val'Hor. [PI: Plante & Cité]
- 2012-2014 PLURICOOP "Performance of farmers cooperatives" – Post-doc fellowship – Region Pays de la Loire [PI: D. Rousselière]
- 2010-2013 Ph.D fellowship – Region Pays de la Loire [Co-PI: W. Oueslati and J. Salanié]
- 2006-2009 CEEP "European Consortium in Landcape Economics" - Program "Landscape and Sustainable Development" - French Ministry of Ecology and Environment [PI: W. Oueslati]
- 2006-2009 "New economic challenges of landscape policies" – Program "Landscape and Sustainable Development" - French Ministry of Ecology and Environment [PI: M. Rambonilaza]
- 2005 Dufrenoy Research grant of the French Agriculture Academy
- 2003 "The benefits from removing the Sélune dam: The cas of salmon angling" – Manche Anglers' association [PI : P. Le Goffe].
- 2000-2003 BREIZH "Analysis and methods for agriculture and rural development in Brittany" – Région Bretagne [PI : Y. Léon]

## Teaching

### At Jean Monnet University (School of Economics):

- 2020-... Environmental economics (Master 1st year)
- 2019-... Econometrics (Bachelor 3rd year& Mines Saint-Étienne)
- 2015-... Economics of Local Development Policies (Master 2nd year)
- 2013-... Econometrics of Prgram Evaluations (Master 1st year)
- 2013-... Students training and research paper supervision (Master 2nd year, Master 1st year and Bachelor 3rd year)
- 2019-2022 Environmental economics (Master 2nd year)
- 2013-2018 Econometrics 2 (Master 1st year)
- 2013-2018 Data Mining (Bachelor 3rd year)
- 2013-2018 Business Intelligence (Master 2nd year)
- 2013-2016 Econometrics (Bachelor 3rd year)
- 2013-2016 Economics of Innovation (Master 1st year & Telecom Saint-Étienne)

**At Agrocampus-Ouest:**

- 2009-2013 Spatial Economics (Master 2nd year)
- 2006-2013 Microeconomics (Bachelor 3rd year)
- 2006-2013 Non-market valuation (Master 1st year)
- 2006-2013 Econometrics (Master 1st year)
- 2006-2013 Accounting (Bachelor 3rd year)
- 2006-2011 Discrete Dependant Variable Econometrics (Master 1st year)
- 2008-2011 Cost-BBenefit Analysis (Master 1st year)
- 2006-2008 International Economics (Master 2nd year)
- 2006-2008 Production Analysis (Master 1st year)
- 2006-2013 Students training and research paper supervision (Master 2nd year,  
Master 1st year and Bachelor 3rd year)