

The instructions for the evaluators are available from the authors upon request.

We thank you for participating in this experiment in economics.

This session will have two independent parts. We have given you the instructions for the first part. You will receive the instructions for the second part later.

At the end of the session, your earnings from both parts will be added. You will be paid in another room.

The earnings of each part will be added at the end of the session. It is forbidden to communicate with other subjects during the experiment.

Part 1 (instructions for participants A and B)

During this part, your earnings are expressed in points, with the following conversion rate: 3 points = €1.

There is two types of subjects (in equal number): participants A and participants B. Your type have been randomly assigned to you at the beginning of the experiment by the color of the ticket you draw.

All the participants in this room are participants A. All the participants B are in another room. Each participant A is paired with a participant B.

Participant A's role

The participants A have to perform a task during 10 minutes.

It consists on counting the occurrence of letters in a paragraph.

Each paragraph is composed by French words generated randomly and it has no meaning. For each paragraph, it is asked to count the occurrence of 4 letters.

The answer should be written in the case corresponding to the counted letter.

Here is an example of paragraph:

Problème		Nombre de			
		"a"	"d"	"n"	"t"
1	trichomie innovez calculaient commettiez tabla implantes tomettes accusateurs imprudente torpillions balancera balancier planifions frisonnants cultiveraient				

In the previous example, the participant A should count the number of time the letter « a » appears in the paragraph. Then he should count the number of time the letter « d » appears. The participant A should then count the number of time the letter « n » appears. Finally, he should count the number of time the letter « t » appears in the paragraph.

There is a **maximum of 50 letters** to count. The letters may be different for the different paragraphs. The paragraphs are different for each participant A.

At the end of the 10 minutes, we pick up the answers sheets and give them out to the participants B in the other room.

Participant B's role

Each participant B receives the answers sheets of the participants A with whom he is paired. You will never be informed of the identity of the participant with whom you are paired.

The participant B's role is to count the number of correct answers in their participant A's answers sheets. In order to do it, we give the, the list of correct answers for the different problems. The participant B indicates « C » if the answers of their participant A are corrects and « I » if they are false, as indicated below.

Problème		Nombre de			
1	trichomie innovez calculaient commettiez tabla implantes tomettes accusateurs imprudente torpillions balancera balancier planifiions frisonnants cultiveraient	"a"	"d"	"n"	"t"
Vrai ou Faux					

When they finish, we call the participant B one by one. In another room, they report their detailed account to the person in charge of the payments and they receive their corresponding payoff. The participant A will receive their payoff corresponding to the report of their participant B when all the participants B will have been paid.

Earnings

The payoff of the participant A and the payoff of the participant B depend on the report of the participant B.

- If the participant B report a number between 0 and 14, the participant A receives 12 points and the participant B receives 13 points.
- If the participant B report a number between 15 and 21, the participant A receives 14 points and the participant B receives 18 points.
- If the participant B report a number between 22 and 28, the participant A receives 16 points and the participant B receives 23 points.
- If the participant B report a number between 29 and 35, the participant A receives 23 points and the participant B receives 14 points.
- If the participant B report a number between 36 and 50, the participant A receives 25 points and the participant B receives 19 points.

The following table reports the potential payoffs for the participant A and the participant B.

—

If you have any questions regarding these instructions, please raise your hand. We will answer you in private. Thank not to start before the experimentalist has given the start. Thank no to give any information on this session outside.